



Double Rich, Inc. Senior Consultant

Company Overview

DoubleRich is a fast-growing family of payments companies, led by payments industry veterans. We offer a complete range of payment consulting, software and media services with a specialization in payment facilitators and have been going strong for nearly 15 years. You will be an integral part of a team that works in and continues to revolutionize payment facilitation. We advise and counsel our customers in all areas of payments. We have a diverse client base that have varying needs ranging from developing a new sales strategy to unwinding a problematic business process. When regulators have questions, they depend on our team. When our customers call, we are always ready to hit the project at full speed. Our firm is shaping US and international payment strategies with integrity and expertise every day.

Above all, we expect and value integrity. Additional core values include hard work, self-determination, decisiveness and having fun. In return we promise to live by the same values, empowering you to be successful and grow within this role.

Benefits

If you are in Denver:

Amazing Shared Workspace

Free Local Beer

Regular Social Events

No matter where you are:

Health Coverage if you become an employee

Flexible Schedule

Continuous on the job industry education

About this job

Job type: **Consultant or Permanent**

Experience level: **Mid-Level, Senior**

Role: **Consultant**

Salary: **DOE**

Industry: **Payments**

Company size: **1-10 people**

Company type: **Private**

Location: **Remote or Denver, CO**



Principal Responsibilities:

- Work with the founders and other consultants to lead and execute payments-specific consulting projects for technology companies, acquirers, ISOs, banks, card brands and other players. Projects will primarily focus on payment facilitator operations, including, but not be limited to, creating and delivering:
 - Policies and procedures in specific niche areas
 - Implementation work with product managers
 - Compliance cases (including card brands, regulatory, etc.)
 - Ongoing execution of projects based on our customers' needs
 - RFIs and RFPs
 - Comparison Grids, including pricing
 - PowerPoint Summaries
 - Recommendations when necessary
- Collect and document requirements and specifications for new projects
- Create project plans including timelines and budgets
- Conduct gap analysis between client environment and project goals
- Research non-US payment rules and regulations relating to both government and payment brands
- Update and maintain internal and external information matrix and grids, PowerPoints and other documentation
- Deliver presentations as necessary
- Project Management, work with internal and external teams on multiple concurrent projects
- Manage multiple competing priorities through effective organization and communication

Secondary Responsibilities (Optional, and only if within the incumbent's skillset):

- Work with the founders and other consultants to lead and execute other payments-specific consulting projects including, but not limited to:
 - Strategy
 - Business cases
 - Go To Market
 - Product analyses
 - Vendor analyses

Skills and Experience:

- Strong knowledge in the Payments Industry, specifically the acceptance and acquiring portion of the payments value chain
- Sound judgment, strong problem solving and analytical skills with the ability to independently make accurate decisions
- Efficiency and ability to take ownership of results
- Excellent written and verbal communication
- Understanding of business analysis principles, processes, and techniques
- Solid knowledge of all Microsoft products
- Must be a self-directed, self-sufficient analyst with demonstrated initiative and sense of urgency
- Bachelor's Degree or higher is a plus